

# Wireline Construction

Smart Fiber Deployment. Scalable Execution. Trusted Results.

## The Fiber Race Is On

Fiber expansion is accelerating across the country. Major MSOs, co-ops, and private equity-backed builders are racing to extend coverage, meet funding deadlines, and capture subscriber growth. Speed matters, but the greatest challenge is not competition. It's **delays**, especially within permitting.

Municipal approvals move slowly. Requirements shift without notice. Small errors create rework, added truck rolls, and stalled revenue. Every operator is balancing speed, quality, and compliance in a high-pressure environment where every day counts.

SQUAN helps turn that pressure into progress. You get reliable execution, clear communication, and leadership involvement from day one, giving you the confidence to move faster without losing control. Our teams support year-round, construction-ready programs for major operators and cooperatives, deploying multiple crews, aligning with customer standards, and executing consistently across multi-state footprints.

We also serve high-growth and emerging builders who depend on agility. These programs demand precise planning, smart resource allocation, and rapid mobilization across rural communities, suburban infill, and unserved markets. With SQUAN, you gain a partner built to scale with you, protect your timelines, and deliver results that last.

## Built for Scale, Wired for Speed

SQUAN's Wireline Division builds fiber networks from underground to pole-to-premise with a predictable, safety-focused model that adapts to your footprint and funding requirements. Whether supporting multi-state MSO expansions or targeted rural and infill builds, SQUAN delivers the scale operators need with region-based leadership that stays close to the work. From established incumbents to high-growth entrants, customers choose SQUAN for construction programs that mobilize quickly, integrate seamlessly with their standards, and maintain consistent performance at speed.



# Core Capabilities



## ✓ Aerial Construction

Stranding, lashing, and ADSS placement that expand coverage quickly and reliably.

## ✓ Underground Construction

Directional drilling, trenching, plowing, and micro-trenching that minimize disruption and accelerate deployment.

## ✓ Make-Ready Engineering

Pole transfers, guying, vegetation clearance, and utility coordination that keep permitting on track.

## ✓ Quality Control and Inspection

Daily independent QC and integrated performance scoring that ensure clean, compliant work.



## ✓ Civil and Concrete Work

Vaults, pads, pole bases, and ADA restorations to keep sites construction-ready.

## ✓ MDU and Inside Plant

Backbone routing, risers, grounding, bonding, and MDF/IDF readiness.

## ✓ Fiber Splicing and Turn-Up

FTTx splicing, cabinet installation, testing, and activation.

# Why Operators Choose SQUAN



## We Remove Roadblocks Customers NEVER See

SQUAN works directly with municipalities, locators, and community stakeholders to resolve issues early and prevent delays.



## We Stop Rework Before It Starts

The pre-walkout is the most important step in wireline construction. SQUAN identifies conflicts and readiness issues early, preventing rework and downtime.



## We Protect Your Reputation

Poor performance can cause municipalities to slow or block future access. SQUAN's QC and safety programs keep work clean, consistent, and compliant.



## We Scale AND Connect

Large firms overcommit and underdeliver. Small firms cannot scale quickly. SQUAN does both, with regional leadership who stay with your project from day one to completion.



# Technology That Drives Transparency



Through **RGIS**, customers see mapped daily production, photos, and as-built data without needing to visit the job site.

SQUAN's proprietary **VECTOR** platform integrates engineering and construction data in real time, giving customers clear visibility into progress, quality, and readiness.

This creates a streamlined path from construction to activation and speeds up the revenue timeline.

# Proven Where It Counts

## National Reach, Local Responsiveness

SQUAN partners with carriers and fiber providers across 31+ states and 20+ deployment centers, mobilizing where your growth demands. Here are just a few recent successful projects:

### Habersham, South Carolina

SQUAN's VECTOR platform provided residents and the carrier full transparency, reducing complaints and earning preferred-partner status.

### Lexington, South Carolina

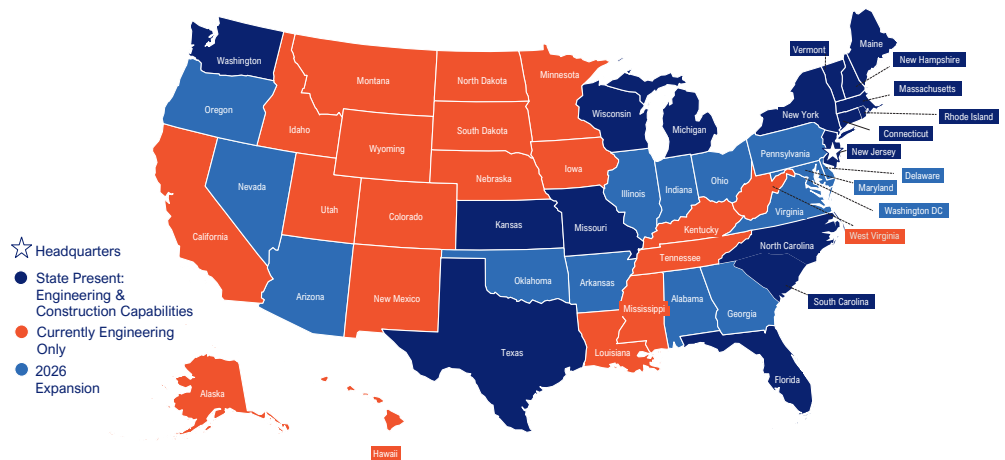
Project revenue rose from \$300K to \$1.8M per month through improved quality and project management, earning SQUAN top-prime status.

### Seven Springs, North Carolina

A customer faced a four-day deadline on a state-funded build. SQUAN rapidly mobilized multiple underground and aerial crews and completed the full scope one day early, protecting project funding and placing the program ahead of schedule.

## Leadership You Can Reach, Experience You Can Trust

SQUAN's leadership remains directly engaged throughout every program to ensure consistent performance. Clients have access to senior decision-makers who can provide strategic guidance and resolve challenges quickly. Our staffing, process, and safety redundancies protect continuity even when conditions shift.



## Your Smartest Move in the Fiber Market

Choose a partner that's built for speed and grounded in service. SQUAN delivers the scale of a national contractor with the responsiveness of a regional partner. Put simply, we're big enough to deliver and small enough to really care. From federally funded broadband builds to private expansions, we help you plan, construct, and activate fiber networks with confidence.

Let's build your next network. | [SQUAN.com](https://SQUAN.com) | [info@squan.com](mailto:info@squan.com)

**SQUAN**<sup>™</sup>  
Engineered Infrastructure Realized.